



## Seminar Hosts today

### SPS

The Politics of Economics and how **our** politicians will affect **your** business"  
The Secrets of Survival & the 4 "Cs"

### Mark Garnier and Peter Heath

#### Mark Garnier

Mark has over 25 years of investment banking and asset management experience, advising and working with a wide range of businesses. With extensive hands on practice derived from running divisions of large and established investment banks, to roles as a Board-level manager of both boutique and niche investment companies, Mark has acted extensively in the mentor role. He has also worked on an extensive range of products from emerging South East Asia to US and UK equity markets.

#### Peter Heath

Peter has over 36 year's international experience in the information technology and telecommunications industry. He has held regional President and Vice-President positions, for Europe, South America and a number of global market sectors.

He is a structured planner - creative, an innovative thinker and a problem-solver. He has extensive experience and ability to identify and build direct and indirect sales channels. He has outstanding planning, execution and communication skills.

SPS specialise in building value in progressive small and medium-sized enterprises through business strategy and implementation. All SPS board advisors have practical board level experience and a track record of real success and business achievement. An SPS board advisor can help to clarify your personal goals and help you to formulate the right business strategy and action plans for your company. All SPS advisors are focused on putting your needs first and delivering the promises they make to you

If you are a Director of a progressive business and you are reflecting upon the future of your business then talk to SPS.  
We are the leading specialists in building value.

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## Business Building Opportunities



**Chris Gordon of Auditel Ltd**  
**Tel 01453 542495**

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**Nick Porter of Blue Arrow**  
**Tel: 01179 544 694**

With over 15 years experience in executive search Nick Porter at Blue Arrow welcomes enquiries from members looking for employment advice.

Nick can provide current recruitment intelligence on your business sector including up to date applicant numbers, salary expectations, talent movement and market opinions.

If you or someone you know is looking for that next career step, requires recruitment advice or has a vacancy please feel free to contact him on 01179 544694 or email [nicholas.porter@bluearrow.co.uk](mailto:nicholas.porter@bluearrow.co.uk)

With the current market conditions now may be a good time to make this call.

**Steve Leahy of Bridgwater Communications SW Ltd**  
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[steve@bridgwatercommunications.co.uk](mailto:steve@bridgwatercommunications.co.uk)

**Fiona Hallworth of Clifton College**

**Tel: 0117 3157 440**  
**Prom on the Close**

Saturday 4th July 2009 - Gates open at 4.30pm, concert begins at 7.30pm.

**Prom**  
**on The**  
**Close**

**HOSPITALITY**  
**SATURDAY 4TH JULY 2009**

**PACKAGE INCLUDES**

- Welcome drinks on arrival from 5.30pm
- 2 course pre-concert dinner – quality barbecue with a range of options, plus dessert
- Wine, beer and soft drinks included
- VIP seated ticket towards the front of the arena
- Car parking

**£75 + VAT PER HEAD**

*Great music at a stunning venue*

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**0117 3157 669**  
[www.promontheclose.com](http://www.promontheclose.com)

**Bristol's Summer Party**



business  
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**Ben Philpott of Dartington**

**Tel: 01803 847130**

Dartington Hall warmly invites any new potential business client to visit us in South Devon, stay overnight in our 14th Century Courtyard accommodation, see our inspiring conference facilities and experience our first class dining and hospitality. Please contact Ben Philpott, Head of Sales, on 01803 847130, email b.philpott@dartingtonhall.com or visit www.dartingtonhall.com There is also a 10% new client discount for your first residential conference. Dartington Hall works to support the Dartington Hall Trust, a pioneering charity that nurtures ideas to address today's pressing problems. We work together for the advancement of the Arts, Social Justice and Sustainability. For more information on the Trust, please visit **www.dartington.org**

**Jeni Chandler of INTERACT STAFFING SOLUTIONS**

**Tel: 0117 934 9400**

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**Nigel Peck of**

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**Jemma Corbett of Medics on the Move**<sup>3</sup>

**Tel : 0845 241 4530**

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If we subsequently take that property on behalf of a client, we will give you either £25 vouchers for the Mall or Cabot Circus - the choice is yours. Subject to terms and conditions+

**\*\*Budget to £900pcm\*\***

Family home with a minimum of 3 bedrooms  
Cotham, Redland, Henleaze, Bishopston, St Andrews  
Looking to move by end of May - relocating from Portugal  
14 year old will be attending BGS  
Unfurnished

**\*\*Budget to £1450pcm\*\***

A family home in Cotham, Redland, Clifton, Kingsdown, Bishopston or St Andrews  
Nice and well presented with minimum of 3 bedrooms.  
Needed between the 25th May and the latest 15th June for a family with two small children

**\*\* Budget to £1500pcm\*\***

A family home wanted for a couple who are looking for a long term let, Coombe Dingle, Stoke Bishop, Westbury on Trym  
Family feel with a minimum of three bedrooms  
Needed ideally beginning of July though could move earlier for the right place

**\*\*\* WINNERS OF MEDICS ON THE MOVE FRANCHISEE OF THE YEAR 2007 \*\*\***

**Helen Drake of Mercure Holland House Hotel & Spa**

**Tel: 01179 689 850**

20% discount off all treatments Tuesday to Friday at Spa Naturel

**Neil Kinnerly of THE BEST OF BRISTOL LTD**

**Tel: 01454 228 213**

From The Best of Bristol 25% off one years advertising for members of the Business Network.

4 TYPE



**Jeremy Townsend of Picture of Health**

➤ **Tel: 01666 504718**

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**Tina Bailey and Jackie McConaghy  
The Avon Gorge Hotel**

**BRIDGE CAFÉ CLIFTON**

**20% off your food bill**

Available for dinner all week until 29th May 2009

AVON GORGE HOTEL BRISTOL

Please print this voucher and present it upon arrival to receive this offer  
Valid until 29th May 2009

This offer is valid for food bills when a main course is purchased from the à la carte menu in the Bridge Café (excludes all beverages). Subject to availability. Each voucher is valid for up to a table of 4 and can only be used once.

**To book a table, please call: 0117 9738 955 or email: info@theavongorge.com**

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Jenny Stone Medics on the Move, Oxford

**“I can certainly say there's never a dull moment. I do run my own show, but Head Office delivers excellent support and makes sure I always feel part of the team.”**  
Richard Mason Medics on the Move, Brighton

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Call Carole or Vickie on 0870 350 1858

**Our Speaker today is Chris Gordon**



**Cost Management Consultants**

### **Apples is Apples**

Chris has worked extensively in the Drinks and FMCG industries. His experience has included heading up the global strategy for toiletries products in a very large multi-national company. In this role he led several cost management projects delivering multi-million pound savings. With his consulting experience and the expert support of the Auditel network he has delivered significant savings to clients across a wide variety of sectors - pub retailers through to software houses through to charitable organisations.

Chris Says: "All my clients bring different challenges and we have found savings in the most unlikely of areas. The massive purchasing power that Auditel brings does make the job easier but the enjoyment comes from the extra aspect of detective work that we bring, to ensure that clients see me as a trusted, out-sourced member of their management team."

**Chris can be contacted on 01453 542495 and 07969 426067**

**Email: [chris.gordon@auditel.co.uk](mailto:chris.gordon@auditel.co.uk)**