

Bristol Business Network News



December 10th 2009

i **Timetable for today's Business Network Event**

- 11.45am – 12.30pm Registration, informal networking and welcome drinks
- 12.35 – 12.40pm Take your seats for lunch
- 12.40 – 12.45pm Introduction by Sean Humby – Bristol Business Network Host
- 12.45 – 1.30pm Table presentations – exchange business cards, make your 3 minute presentation
1.30 – 1.40pm Table to table networking – your opportunity to introduce yourself to someone seated at a different table. The seating plan has a list of all those attending today's event. Please ask Sean if you need an introduction brokered
- 1.40 – 1.55pm **i** Christmas raffle supporting Children's Hospice South West – prizes listed on page 6
1.55 - 2.00pm Closing comments from Sean Humby – please feel free to continue networking – a great time to make those appointments
- 2.00pm Feel free to take advantage of the hotel facilities to continue your discussions and conversations

i **Next event – January 13th – Mercure Holland House Hotel – Seminar Host – Picture of Health** **i**



01392 362088

Seminar Host Alex Burgh



"An insight into the financial markets"

The past two years have been unprecedented from an economic and investment point of view. With 2009 coming to an end, this seminar will try and take stock and review the current state of the markets, interest rates and other financial factors within an historical context. I understand it's not all doom and gloom! Alex will also cover strategies and ideas to help with your business and financial personal plans and end with a summary of how St. James's Place has helped many of its clients weather the financial storm.

Alex has been a Bristol and Gloucestershire based financial adviser for 15 years and joined the St. James's Place Partnership as an Associate Partner more than 7 years ago. He believes that his role is to help clients create, manage and protect their wealth in a tax efficient manner. With five kids as well as running a successful business, Alex fully understands the challenges that modern day living brings. He therefore offers simple, clear and sensible solutions for even the most complex situations.

Tel: 01275 870277

Email: alex.burgh@sjpp.co.uk

Web: www.sjpp.co.uk/alexburgh

Chris Gordon of AUDITEL LTD

Tel 01453 542495

We will review you or your clients costs for free – consultancy on a no-savings, no-fee basis delivered by the UK's number one cost management organisation. We can look at over 150 cost categories from energy to telephones, insurance to stationery to business rates.

Even if you are a small organisation or a sole trader there is probably something we can do for you.

We will happily pay a finders fee for introduction to larger clients. www.auditel.eu.com/chrisgordon

Nick Porter of BLUE ARROW

Tel: 01179 544 694

With over 15 years experience in executive search Nick Porter at Blue Arrow welcomes enquiries from members looking for employment advice.

Nick can provide current recruitment intelligence on your business sector including up to date applicant numbers, salary expectations, talent movement and market opinions.

If you or someone you know is looking for that next career step, requires recruitment advice or has a vacancy please feel free to contact him on 01179 544694 or email nicholas.porter@bluearrow.co.uk

Steve Leahy of BRIDGWATER COMMUNICATIONS SW LTD

Tel: 08708 308649

Free Mobile Broadband Dongle and connection to O2 Mobile Broadband and first three months free. Normally £12.77 per month + vat. Also Free telecoms overview for any Business Network member, no obligations.

steve@bridgewatercommunications.co.uk

GWS Media Ltd.

0117-9724835

Moved on 7 December 2009 to new offices at 30 Queen Charlotte Street, Bristol BS1 4HJ. This is a central location between Baldwin Street and Queen Square where we will have twice our current space, giving us more room to offer services to clients such as filming and photography.

www.gwsmedia.com

Stephen Gibb of MEMORANDUM LTD

Tel:0845 625 6000

Frank-It Franking machine supplies. Up to 40% off Pitney Bowes and Neopost SRP on your first order www.memorandum.co.uk Pitney Bowes and Neopost (Franking Machine manufacturers) state you have to buy your consumables and ink from them. It's a little known fact that you don't have to. **Frank-it.co.uk is 40% less expensive!**

http://www.frank-it.co.uk/franking_machine_refills_supplies/the-law-is-on-your-side

Helen Drake of MERCURE HOLLAND HOUSE HOTEL & SPA

Tel: 01179 689 850

Spa Naturel, 20% discount on all treatments booked Tuesday to Thursday, Special fitness memberships from £35 per month including free treatments www.mercure-uk.com

Karen Davies of Milburns at Clifton Pavilion, Bristol Zoo

Tel: 01179 238332

Christmas Party nights – see full advert For any bookings received from Business Network members we would be happy to offer a 10% discount off the price

www.milburns.co.uk

Nigel Peeck of N3 DISPLAY GRAPHICS LTD

Tel: 0117 965 5566

CHRISTMAS SPECIAL OFFER

Your choice of picture scanned and produced onto a box canvas A3 @ £25 / A2 @ £35
A3 Box Canvas Free with any banner stand (from £110) order placed in December/January

www.n3display.co.uk

Jeremy Townsend of PICTURE OF HEALTH

Tel: 01666 504718

"This product, in my opinion, represents the single most important breakthrough in health that I will witness in my lifetime"

Dr. John Nelson, past president American Medical Association.

"The most important development since penicillin"

Dr. William Code, MD

This product will have a profound effect on the quality of life of millions of people all over the world, including everyone of us who
lunch in Bristol, Taunton and Exeter. Plus our families, friends and acquaintances.

Intrigued? Curious? For details talk to Jeremy Townsend on 01666 504718

Inge Dowden of Polyglot Coaching

0117-3704204

A completely FREE 1 hour power coaching session for anyone who can give me a good quality referral into a business with
between 5 and 249 staff who might qualify for a Train to Gain grant of up to £1000. Contact me for more details:

inge@polyglotcoaching.com or 0117-3704204 www.polyglotcoaching.com

Gareth Davies of Rapid Results Marketing

0844 556 1260

FREE Hidden Profits Meeting by visiting www.marketingfixit.co.uk/garethdavies

Finding the Hidden Profits lying dormant in your business

Tina Scarrott of Regus

0117905 8700

We would like to offer £50 off a Business World Gold Card. These cards which are usually £199, are available for £149 for any Business Network members. With a gold card you have full access to our centres and business lounges allowing you to work productively when away from your home or office. www.regus.co.uk

Redwood Hotel and Country Club

01275 393901

Christmas 2009 Get into the fabulous festive mood with our entertaining party nights, Sunday lunch with Santa and many other special events.

To request a Christmas brochure or to book places at any of our events please contact our events team on 01275 393901 or email mev.redwoodlodge@bespokehotels.com

James Short of STRATEGIC PLANNING SOLUTIONS

Tel: 01275 848991

SPS offer one hour free business planning health check: decide where you are going & how to get there www.talktosps.com

Sian MacGowan of SURE TEAM LTD

Tel: 01666 503686

Sure Team provides a free 1 hour consultation to discuss your health and safety needs.

www.sureteam.co.uk

Neil Kinnerly of THE BEST OF BRISTOL LTD

Tel: 01454 228 213

From The Best of Bristol 25% off one years advertising for members of the Business Network.

www.thebestof.co.uk/bristol

Duncan Laker of WELCOME TELECOM LTD

Tel: 0870 7777011

Reduce costs; reduce your carbon footprint with Fax 2 e-mail. WELCOME offers a full range of numbers that can deliver faxes to your inbox. Free to set up this service means that you only print the faxes you need to. www.welcometelecom.co.uk

① Bristol Business Network Seasonal Raffle supporting Children's Hospice South West

Donated by	Prize
Cadbury House Hotel & Spa	one months membership for 2 at the Club at Cadbury House.
Morgan Hooper Recruitment	A guaranteed 8% placement fee, per vacancy regardless of salary or sector, for a period of 6 months
City Inn Bristol	'3 course dinner from the a la carte menu for two in the 2AA Rosette City Cafe to include a bottle of City Cafe wine'
St James's Place	Champagne and Wealth MOT
Taurus Clearer Communications	Telephone
Business Network SW	6 month Bristol membership
Redwood Hotel & Country Club	2 course Sunday lunch for 4 people
Bridgwater Communications	Mini Digital Camera
Business Network SW	2 complimentary guest lunches

What to do back at the office

Review the business cards from around the table and any others that you were given) and ask yourself the following questions:

- Who shall I write to and say how good it was to meet them?
- Would one of the people you met today benefit from your newsletter/being part of a forum?
 - Is there some I met today who I need to contact for help/advice/collaborative strategy?
 - Who shall I call and make an appointment to see?
 - Who am I going to tell about somebody I met today that could help?
 - Who else could benefit from an introduction to one of the people I met today?

Always keep in mind the members of The Business Network and on the lookout for any way in which you can pass on leads

"Life is a field of unlimited possibilities." - Deepak Chopra

Burns Night 22nd January 2010

Mercure Holland House Hotel & Spa - Bristol

Supporting - Children's Hospice South West members of Bristol Business Network

Your invitation to this event on Friday 22nd January 2010.

Welcome drink, traditional three course haggis dinner with Piper, poetry reading and disco. There will also be a raffle - prizes most welcome -including weekend for 2 at **Mercure Holland House Hotel & Spa**; Business Network membership - supporting **Children's Hospice South West**

And there's a hand, my trusty fiere!
And gie's a hand o' thine!
And we'll tak' a right guid-willie waught,
For auld lang syne.

Some hae meat and canna eat,
And some would eat that want it;
But we hae meat, and we can eat,
Sae let the Lord be thankit.

Ticket Price is £39.95 with a minimum of 10% of each ticket being donated to Children's Hospice South West.

To book your places please contact Sean@business-network.co.uk

Bed and Breakfast single occupancy £75.00 per room
Bed and Breakfast Double occupancy £85.00 per room
Discounted spa treatments available on Saturday

Rooms will need to be booked direct with the hotel and for the Burns night quoting the Business Network. h6698-th1@accor.com

I look forward to seeing you at this event and please feel free to let other people know about this Burns night celebration - in aid of Children's Hospice South West

This truth fand honest Tam o' Shanter, As he frae Ayr ae night did canter: (Auld Ayr, wham ne'er a town surpasses, For honest men and bonie lasses).

Best regards

