

Bristol Business Network News



business
networksw

October 7th 2009

Timetable for today's Business Network Event

11.45am – 12.30pm	Registration, informal networking and welcome drinks
12.35 – 12.40pm	Take your seats for lunch
12.40 – 12.45pm	Introduction by Sean Humby – Bristol Business Network Host
12.45 – 1.30pm	Table presentations – exchange business cards, make your 3 minute presentation
1.30 – 1.40pm	Table to table networking – your opportunity to introduce yourself to someone seated at a different table. The seating plan has a list of all those attending today's event. Please ask Sean if you need an introduction brokered
1.40 – 1.50pm	Lunch Speaker – Sarah Whittock – Davies and Partners - The Companies Act 2006 – top ten points to note
1.50 - 2.00pm	Closing comments from Sean Humby – please feel free to continue networking – a great time to make those appointments
2.00pm	Feel free to take advantage of a free visit to Bristol Zoo compliments of Milburns and Bristol Zoo



Concorde Copiers

01392 362088

Seminar Host
Dave Thomas
Managing Director



Bluegrass Computer Services

Dave is the joint owner and Managing Director of Bluegrass. He's got over 25 years of experience in consultancy and IT. When it comes to Bluegrass his passion is providing the clients with amazing support for their computers. When not working and playing with Twitter he loves to watch his daughter playing hockey and supporting Everton.

Bluegrass is built on a strong set of values and principles. We expect our consultants to operate in an honest and ethical manner, with a consistently high standard of integrity in all relationships with our clients, our clients staff, their clients, and other consultants.

In summary our core values are: Integrity, Customer service, Quality results, Value for the customer, Work and life balance

t: 01392 207194

ask@bluegrassconsultancy.co.uk

www.bluegrassconsultancy.co.uk

Blog - www.problemfreecomputing.co.uk

Chris Gordon of AUDITEL LTD
Tel 01453 542495

We will review you or your clients costs for free – consultancy on a no-savings, no-fee basis delivered by the UK's number one cost management organisation. We can look at over 150 cost categories from energy to telephones, insurance to stationery to business rates.

Even if you are a small organisation or a sole trader there is probably something we can do for you.

We will happily pay a finders fee for introduction to larger clients. www.auditel.eu.com/chrisgordon

Following Chris's Pennine Adventure nearly £3k raised so far including gift-aid () which we aim to increase significantly via match-funding. We completed it in under 12 days making it one of the fastest recorded times which we were especially proud of given the shocking weather – it rained every day bar the final day, we had zero visibility on most of the hills and had a few days with over 70mph winds, oh and the bogs were a bit wet!

www.justgiving.com/chrisgordon1

Nick Porter of BLUE ARROW

Tel: 01179 544 694

With over 15 years experience in executive search Nick Porter at Blue Arrow welcomes enquiries from members looking for employment advice.

Nick can provide current recruitment intelligence on your business sector including up to date applicant numbers, salary expectations, talent movement and market opinions.

If you or someone you know is looking for that next career step, requires recruitment advice or has a vacancy please feel free to contact him on 01179 544694 or email nicholas.porter@bluearrow.co.uk

Steve Leahy of BRIDGWATER COMMUNICATIONS SW LTD

Tel: 08708 308649

Free Mobile Broadband Dongle and connection to O2 Mobile Broadband and first three months free. Normally £12.77 per month + vat. Also Free telecoms overview for any Business Network member, no obligations.

steve@bridgewatercommunications.co.uk

Jemma Corbett of MEDICS ON THE MOVE

Tel : 0845 241 4530

We currently have been asked to find properties on behalf of clients. If you know of a property that may suit, please contact us.

www.medicsonthemove.co.uk

Stephen Gibb of MEMORANDUM LTD

Tel:0845 625 6000

Frank-It Franking machine supplies. Up to 40% off Pitney Bowes and Neopost SRP on your first order www.memorandum.co.uk
Pitney Bowes and Neopost (Franking Machine manufacturers) state you have to buy your consumables and ink from them. It's a little known fact that you don't have to.

Please see attached and the link below, legal proof. **Plus also frank-it.co.uk is 40% less expensive!**

http://www.frank-it.co.uk/franking_machine_refills_supplies/the-law-is-on-your-side

Special offer ends at the end of October 2009

Helen Drake of MERCURE HOLLAND HOUSE HOTEL & SPA

Tel: 01179 689 850

Spa Naturel, 20% discount on all treatments booked Tuesday to Thursday, Special fitness memberships from £35 per month including free treatments www.mercure-uk.com

Nigel Peck of N3 DISPLAY GRAPHICS LTD

Tel: 0117 965 5566

To help you to stand out from the crowd N3 are making available a display unit for use by members who take the opportunity to have a stand at a lunch. The graphics will be printed at a much reduced price of £90 and can be re-used. Special discounts for Business Network Members - Any competitive price beaten on a like-for-like basis. www.n3display.co.uk

Jeremy Townsend of PICTURE OF HEALTH

Tel: 01666 504718

"This product, in my opinion, represents the single most important breakthrough in health that I will witness in my lifetime"

Dr. John Nelson, past president American Medical Association.

"The most important development since penicillin"

Dr. William Code, MD

This product will have a profound effect on the quality of life of millions of people all over the world, including everyone of us who lunch in Bristol, Taunton and Exeter. Plus our families, friends and acquaintances.

Intrigued? Curious? For details talk to Jeremy Townsend on 01666 504718

Inge Dowden of Polyglot Coaching

0117-3704204

A completely FREE 1 hour power coaching session for anyone who can give me a good quality referral into a business with between 5 and 249 staff who might qualify for a Train to Gain grant of up to £1000. Contact me for more details: inge@polyglotcoaching.com or 0117-3704204 www.polyglotcoaching.com

Gareth Davies of Rapid Results Marketing

0844 556 1260

FREE Hidden Profits Meeting by visiting www.marketingfixit.co.uk/garethdavies

Finding the Hidden Profits lying dormant in your business

Tina Scarrott of Regus

0117905 8700

We would like to offer £50 off a Business World Gold Card. These cards which are usually £199, are available for £149 for any Business Network members. With a gold card you have full access to our centres and business lounges allowing you to work productively when away from your home or office. www.regus.co.uk

Redwood Hotel and Country Club

01275 393901

Up and Coming Events: - Money, Money, Money with ABBA fantastic on Saturday 17th October Sing and dance to the best of ABBA with our amazing tribute act ABBA fantastic. Take your chances with Black Jack or Russian Roulette on the Casino tables. Enjoy a three course dinner with coffee in our Garden Suite and then become a dancing queen when they take to the stage for an evening of full on ABBA.

The Comedy Club Friday 09th October & Friday 06th November Fancy a Laugh? Treat yourself to an evening of fun and laughter in the Garden Suite with the comedy clubs critically acclaimed artists. Christmas 2009 Get into the fabulous festive mood with our entertaining party nights, Sunday lunch with Santa and many other special events.

To request a Christmas brochure or to book places at any of our events please contact our events team on 01275 393901 or email mev.redwoodlodge@bespokehotels.com

James Short of STRATEGIC PLANNING SOLUTIONS

Tel: 01275 848991

How to benefit from the current financial 'credit crunch'; SPS offer one hour free business health check: decide where you are going & how to get there www.talktosps.com

Sian MacGowan of SURE TEAM LTD

Tel: 01666 503686

Sure Team provides a free 1 hour consultation to discuss your health and safety needs.

www.sureteam.co.uk

Neil Kinnerly of THE BEST OF BRISTOL LTD

Tel: 01454 228 213

From The Best of Bristol 25% off one years advertising for members of the Business Network.

www.thebestof.co.uk/bristol

Duncan Laker of WELCOME TELECOM LTD

Tel: 0870 777011

Reduce costs; reduce your carbon footprint with Fax 2 e-mail. WELCOME offers a full range of numbers that can deliver faxes to your inbox. Free to set up this service means that you only print the faxes you need to. www.welcometelecom.co.uk

From our visitors

Harry Stevens of Playspace
07850 089617

£100 off any Christmas Party booked
via The Business Network before the
end of October

Jonathan Hughes of Merchants Rest &
Pritchard Place
01275 340011

Pay for 2 nights get 3rd free weekdays only Mon to Thurs

Tailored Flooring is sponsoring THE SUSTAINABLE FASHION SHOW at the Living Room.

The Living Room restaurant and bar has joined in the Autumn Fashion season in Bristol with Sustainable Fashion 2009. Top designers and retailers as well as fashion / textile design students from UWE faculty of Creative Arts will show their work at this innovative and original show.

Date: **Sunday, October 11**

Time: **6.00pm**

Venue: **The Living Room, Explore Lane, BS1 5TY**

Advance tickets can be booked through Emma or Judah at The Living Room 01179253993 or email
bristolpa@thelivingroom.co.uk

Chorus, Unit 4 Middle Bridge Business Park,
Portis Fields, Bristol Road,
Portishead, Bristol BS20 6PN

CHORUS
In tune with technology

You are cordially invited to our
Office Launch

15th October 2009
11.30pm-2.30pm 4.00pm-7.30pm



Please confirm your attendance
(lunchtime or evening) to info@chorusit.com

Visit our new premises
Meet the team
Enjoy drinks and nibbles

Business South West 2009™

Business South West invites you to the South West's premier Business2Business event at WestPoint Arena, Exeter.

This is your opportunity to meet over **100 exhibitors** and network with an expected **2000 business visitors** at the region's key B2B show.

MEET THE BUYER

Would you like to become a supplier for one of the region's top buyers?

Sourcing new contracts is time consuming and **we know how precious your time is**. Meet The Buyer will be one of the **most powerful and busiest features** of Business South West 2009 and is an **exciting chance to do some serious business**. Business South West is offering **exclusive fifteen-minute appointments** with **important and well-known buyers from across the region**. All of our buyers are looking for your business and knowledge, the range of services these influential buyers are looking for is varied.

Confirmed Buyers at Business South West 2009:

Devon Procurement Services, Devon County Council, Defence Suppliers Service, UK MOD, Devon & Cornwall Police



Meet the Buyer will be carried out on a first come first served appointment basis.

Appointments will be held on Thursday 15 & Friday 16 October.

To book your appointment please visit the Meet the Buyer desk at Business South West 2009.

ALL APPOINTMENTS ARE SUBJECT TO THE BUYERS' APPROVAL.

Interested in Exhibiting?

A few stands still remain at Business South West 2009

Welcome to Frank-it
We supply Pitney Bowes manufactured franking machines like this - an alternative to the Chinese made ones, saving on CO2 & guaranteed to be 40% cheaper.

40% Save over on Franking machine cartridges

frank-it
ETHICAL FRANKING SUPPLIES

Genuine Pitney Bowes Supplies

SAVE up to 40% on Neopost Supplies

Did you know? We donate 5% of our gross profit to UK charities!

PAYING THE EARTH FOR YOUR FRANKING MACHINE CARTRIDGES

STOP!

Save over 40% on Franking machine cartridges

Pitney Bowes, Neopost & other brands
= Savings for everyone!

UK made cartridges
= lower carbon footprint and more UK jobs!

Recycle your old cartridge
= Reduced Landfill!

Full range of postal accessories available
= Everything you need in one place!

Call us now on 0800 9 553 553 or visit us at www.frank-it.co.uk

Frank-it
High Street
Berkeley
Gloucestershire
GL13 9BJ
E-mail: info@frank-it.co.uk
Fax: 0845 625 6001

What to do back at the office

Review the business cards from around the table and any others that you were given) and ask yourself the following questions:

- Who shall I write to and say how good it was to meet them?
- Would one of the people you met today benefit from your newsletter/being part of a forum?
 - Is there some I met today who I need to contact for help/advice/collaborative strategy?
 - Who shall I call and make an appointment to see?
 - Who am I going to tell about somebody I met today that could help?
- Who else could benefit from an introduction to one of the people I met today?

Always keep in mind the members of The Business Network and on the lookout for any way in which you can pass on leads

"Life is a field of unlimited possibilities." - Deepak Chopra