

Taunton Business Network News



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November 4th 2009

Timetable for today's Business Network Event

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| 11.45am – 12.30pm | Registration, informal networking and welcome drinks |
| 12.30 – 12.35pm | Take your seats for lunch |
| 12.35 – 12.40pm | Introduction by Sean Humby – Taunton Business Network Host |
| 12.40 – 1.25pm | Lunch and Table presentations – exchange business cards, make your 3 minute presentation |
| 1.25 – 1.35pm | Table to table networking – your opportunity to introduce yourself to someone seated at a different table. The seating plan has a list of all those attending today's event. Please ask Sean if you need an introduction brokered |
| 1.35 – 1.55pm | Lunch Speakers – Tim Rigby – Eco Kitchens Online and Roger Moore of Roger Moore & Associates |
| 1.55 – 1.58pm | Closing comments from Sean Humby. |
| 2.00pm | Close – please feel free to continue networking – a great time to make those appointments |

Next Event 2nd December 2009 at Somerset County Cricket Club

Seminar – Killer Sales and Marketing Tips – Business Hat



Photocopies courtesy of Concorde Copiers

01392 362088

Seminar Host today



Nigel Wilkinson – WNW Design

With extensive sales and marketing experience, Nigel's vision for WNW Design Ltd is to support clients, to ensure that their websites and off-line marketing work together to maximum results.

"WNW Design creates high quality websites for small and medium sized businesses. We give value for money to our clients by designing interesting and informative websites that achieve the client's individual needs.

We provide a complete Internet service, from strategy to marketing; ensuring the client has a successful website and Internet presence."

Based in Exmouth, WNW Design was started in January 2000 by Nigel to meet the rapidly growing demands of local businesses who felt they needed to develop a presence on the Internet but were confused by the technology and jargon surrounding it.

Since then WNW Design has expanded steadily; increasing our range of services, our portfolio of clients and the team dedicated to servicing them. Our local office presence means we are easy to contact and our commitment to customer service means we do all we can to ensure your Internet strategy is successful.

A Limited Company since 2003, WNW Design received the prestigious Investors in People Award in 2005, which demonstrates our commitment to developing our staff, their skills and the services we can offer to our clients.

Nigel believes the success of the company is largely due to first class customer service and the use of plain English when talking to clients, "There is so much jargon used on the Internet that it can be intimidating. We find out what the customer needs, explain each step in understandable terms and work with them to create the website they want."

Tel: 0845 658 8310

Email: info@wnwdesign.co.uk

www.wnwdesign.co.uk

Steve Triner of Bluegrass Computer Services

Tel: 0870 351 9347

Control your IT costs and remove your IT problems at the same time.

100% No Risk Money, Money Back Guarantee to members who book our FREE IT Health Check and allow us to support their system for one month. If you're not happy with the results simply let us know and you'll get your money back.

Your satisfaction and the delivery of excellent computer services is our number 1 priority. Which is why we guarantee all of our work.

Just call Steve Triner or Dave Thomas on **01392 207194** or email david@bgcit.co.uk

Dudley Hambleton of CONCORDE COPIERS LTD

Tel: 01392 362088

A FREE survey and report for Business Network Members regarding your current photocopying/printing situation. The digital age has dramatically changed the economics of office printing, so to ensure you are using the most cost effective systems for your business, you are welcome to contact Dudley at Concorde to arrange a meeting.

Dudley@concorde-copiers.com

Olly Dymond of Digital Office Equipment Ltd

Tel: 01823 681110

Digital Office Equipment Ltd is offering a free Ipad Touch with each Xerox A3 colour printer or A3 colour multifunctional device purchased or leased - See Olly Dymond for details tel: 07970 758196 www.digitaloffice.uk.com

Tim Rigby of Eco Kitchens Online

Tel: 0844 848 9880

10% off any order placed on the phone or with us at the meetings in November & December

www.ecokitchenonline.com

Alison Griffiths of Gerranium

Tel: 01404 823830

website@gerranium.eclipse.co.uk

Gerranium offers business consultancy including business continuity planning, project planning, data cleansing and mapping and process review. Business Network members are offered a free one hour initial consultation and a discount of 10% on our normal rates for any projects undertaken

Dave Penny at Invest Southwest

Tel 01823 353970

Invest Southwest is in the rare position to offer the broad spectrum of advice offered by the National companies but with the single point of contact and long term service of a Local firm. In addition we have access to the Whole Market and have an integral Will Writing & Management Service.

As a result we are able to offer the following pledge:

1. If we are unable to **make or save our clients money**, we will offer them a free Will or free storage and update service.
2. Our Independent Financial Advisers will offer 15% reduction in fees. All initial consultations are totally free of charge.
3. Our Will Management Services, run by Linda Fisher (Regional Chair of the Society of Will Writers) - offers our secure storage and unlimited update service, totally free of charge for the first year – for Somerset Chamber Members. Normally £15 per Will per year.

We are happy to make these offers permanently available to Business Network members and their staff.

Contact Dave Penny Email: dave@investsouthwest.co.uk Web: www.investsouthwest.co.uk

Tara Gillam of Lakewood

01761 463366

15% Discount off our Christmas 2009 Programme for any Business Network SW Members (ALL GROUPS) - Ask Tara for a copy of the brochure. 15% Off our "Holt Farms" Delegate Package of £40.00 per person exclusive of VAT (we do also have our Country Delegate Package at £25.00 per person as well. Business Network Party on Saturday 3rd October as well - £15.00 per person, with a Charity Raffle for Headway Somerset and £2.00 per ticket price going to the charity as well tara.gillam@lakewoodcentre.co.uk or 07824 882250. www.lakewoodcentre.co.uk

Linda Cleaves of LC Mortgages Ltd

Tel: 01823 680830

Interest rates are currently low but the only way is up - clients are now booking long term fixed rates ask me about the great deals on offer. For an informal chat telephone Linda Cleaves on 01823 680830

admin@lcmortgages.com

Barry Allaway (Independent Financial Adviser) of LEBC GROUP LTD

Tel: 01823 401155

Barry Allaway of LEBC Group Limited, Independent Financial Advisers says 'Over the many years that I have been a member, many Networkers have asked me to talk over with them just what sensible financial planning can do for them, their family and even their business. Some have been reluctant until I have demonstrated just how effective proper planning can be. For Network members there is absolutely no charge or obligation for an initial review meeting. So why try doing it yourself - what is there to lose?'

Please contact me on 01823 401155 or email: barryallaway@lebc-group.com

Mike Stock of N3 DISPLAY GRAPHICS (BRISTOL) LTD

Tel: 0117 965 5566

To help you to stand out from the crowd N3 are making available a display unit for use by members who take the opportunity to have a stand at a lunch. The graphics will be printed at a much reduced price of £90 and can be re-used.

Special discounts for Business Network Members - Any competitive price beaten on a like-for-like basis.

www.n3display.co.uk

Jeremy Townsend of Picture of Health

Tel:01666 504718

"This product, in my opinion, represents the single most important breakthrough in health that I will witness in my lifetime"

Dr. John Nelson, past president American Medical Association.

"The most important development since penicillin"

Dr. William Code, MD

This product will have a profound effect on the quality of life of millions of people all over the world, including every one of us who lunch in Bristol, Taunton and Exeter. Plus our families, friends and acquaintances.

Intrigued? Curious? For details talk to Jeremy Townsend on 01666 504718.

Peter Heath of STRATEGIC PLANNING SOLUTIONS

Tel: 08456 526371

How to benefit from the current financial 'credit crunch'; SPS offer one hour free business health check: decide where you are going & how to get there. www.talktosps.com

Nigel Finch of The National Pages.

Tel: 08456 219219

The National Pages offers 20% discount on Gold Profiles for Business Network SW members (Promotion Code TAUNTONBUSINESSNETWORK) Stand out from the crowd with an eye-catching advertisement of your business in 6 searchable categories for less than £80+vat pa when ordered online. **Visit us at** www.thenationalpages.co.uk
