

Taunton Business Network News



September 2nd 2009

Timetable for today's Business Network Event

11.45am – 12.30pm	Registration, informal networking and welcome drinks
12.35 – 12.40pm	Take your seats for lunch
12.40 – 12.45pm	Introduction by Sean Humby – Taunton Business Network Host
12.45 – 1.30pm	Table presentations – exchange business cards, make your 3 minute presentation
1.30 – 1.40pm	Table to table networking – your opportunity to introduce yourself to someone seated at a different table. The seating plan has a list of all those attending today's event. Please ask Sean if you need an introduction brokered
1.40 – 1.50pm	Lunch Speaker – Simon Hollington – Leading Edge Personal Development – Why would anyone want to be a leader?
1.50 – 1.58pm	Closing comments from Sean Humby.
2.00pm	Close – please feel free to continue networking – a great time to make those appointments



**Photocopies courtesy of Concorde Copiers
01392 362088**

Seminar Host Today - Anthony McGloin



"Break Through to Business Success"

Anthony is a qualified Master Coach and co-author of *The Business Coach*, a practical guide to overcoming the daily challenges in business and creating a better, more profitable business. **A keynote speaker at business conferences for over 25 years**, Anthony holds seminars & Training programmes throughout the UK and around the world – and in the process has identified what makes some companies fail, while others become hugely successful. **His personal experience includes** major international companies, smaller specialist organisations, start-up operations and family run enterprises. He has helped rescue failing companies and maximise profits in successful ones, managing teams of 2 to 150 and budgets of £25k to £35m. **His passion** is for making a difference and achieving results – and he looks for clients with similar passion & commitment. **Anthony has been personally trained** and coached in the fields of Sport, Business and Personal Development by the "best of the best". **He enjoys life with his wife Julie, and children Nathalie, Claire and Michael** and looks back on experiences as varied as playing representative sport, having John Lennon arrange all the Beatles' autographs for him...and meeting Nelson Mandela, who told Anthony he was an "inspiration".

Visit: www.straightforwardbusiness.co.uk

Tel: 01647 27 00 77

Steve Triner of Bluegrass Computer Services

Tel: 0870 351 9347

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Just call Steve Triner or Dave Thomas on **01392 207194** or email david@bgcit.co.uk

Dudley Hambleton of CONCORDE COPIERS LTD

Tel: 01392 362088

A FREE survey and report for Business Network Members regarding your current photocopying/printing situation. The digital age has dramatically changed the economics of office printing, so to ensure you are using the most cost effective systems for your business, you are welcome to contact Dudley at Concorde to arrange a meeting.

Dudley@concorde-copiers.com

Olly Dymond of Digital Office Equipment Ltd

Tel: 01823 681110

Digital Office Equipment Ltd is offering a free Ipad Touch with each Xerox A3 colour printer or A3 colour multifunctional device purchased or leased - See Olly Dymond for details tel: 07970 758196 www.digitaloffice.uk.com

Alison Griffiths of Gerranium

Tel:01404 823830

website@gerranium.eclipse.co.uk

Gerranium offers business consultancy including business continuity planning, project planning, data cleansing and mapping and process review. Business Network members are offered a free one hour initial consultation and a discount of 10% on our normal rates for any projects undertaken

Tara Gillam of Lakewood

01761 463366

15% Discount off Lakewood's Delegate Rates till the end of September 2009 for any Business Network SW Member. We are also offering 20% discount off our Wedding Package price for any wedding booked for 2010 before 31st August 2009. Drop in Offices at only £25 per hour, inclusive of Tea/Coffee, Equipment and Complimentary WiFi... For these offers and more, contact Tara Gillam at Lakewood and enroll for our Quarterly Newsletters. tara.gillam@lakewoodcentre.co.uk or 07824 882250. www.lakewoodcentre.co.uk

Linda Cleaves of LC Mortgages Ltd

Tel: 01823 680830

Interest rates are currently low but the only way is up - clients are now booking long term fixed rates ask me about the great deals on offer. For an informal chat telephone Linda Cleaves on 01823 680830
admin@lcmortgages.com

Barry Allaway (Independent Financial Adviser) of LEBC GROUP LTD

Tel: 01823 401155

Barry Allaway of LEBC Group Limited, Independent Financial Advisers says 'Over the many years that I have been a member, many Networkers have asked me to talk over with them just what sensible financial planning can do for them, their family and even their business. Some have been reluctant until I have demonstrated just how effective proper planning can be. For Network members there is absolutely no charge or obligation for an initial review meeting. So why try doing it yourself - what is there to lose?'

Please contact me on 01823 401155 or email: barryallaway@lebc-group.com

Mike Stock of N3 DISPLAY GRAPHICS (BRISTOL) LTD

Tel: 0117 965 5566

To help you to stand out from the crowd N3 are making available a display unit for use by members who take the opportunity to have a stand at a lunch. The graphics will be printed at a much reduced price of £90 and can be re-used.

Special discounts for Business Network Members - Any competitive price beaten on a like-for-like basis.

www.n3display.co.uk

Jeremy Townsend of Picture of Health

Tel:01666504718

Distribution of the ground breaking liquid nutraceutical VIBE.

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Peter Heath of STRATEGIC PLANNING SOLUTIONS

Tel: 08456 526371

How to benefit from the current financial 'credit crunch'; SPS offer one hour free business health check: decide where you are going & how to get there. www.talktosps.com

Nigel Finch of The National Pages.

Tel: 08456 219219

The National Pages offers 20% discount on Gold Profiles for Business Network SW members (Promotion Code TAUNTONBUSINESSNETWORK) Stand out from the crowd with an eye-catching advertisement of your business in 6 searchable categories for less than £80+vat pa when ordered online. **Visit us at www.thenationalpages.co.uk**



LOOKING FORWARD TO BUSINESS SOUTH WEST? YOU BET WE ARE!

That time of year's coming round again. The holidays will be over and your thoughts will turn back to work. How about an opportunity to meet thousands of potential customers?

Business South West is the largest Business2Business exhibition in the South West.

Sponsored by Exeter Chamber of Commerce, Business Link South-West, Pyramid Presentations and Exeter FM, it attracts more than 2,000 visitors and 100 exhibitors. This year, it will be held on 15th and 16th October at the Westpoint Arena just off junction 30 in Exeter.

Why should you be an exhibitor?

More than 2,000 visitors will pass by your stand and more than half of them are from Exeter and the surrounding area. 93% of last year's visitors were decision makers and 75% of them were there to buy or plan to buy. 98% spent longer than an hour at the event and 58% spent longer than 3 hours. It's an event that has real networking power.

Here's what people coming say:

Marketing Manager Ian Creek says Exeter's NewZapp email marketing will be at the event for the tenth time this year, almost since the beginning! "We've always found the event to be great at developing our local profile and it is one of our main ways of promoting ourselves in the South-West. In a world where brand awareness is important, it allows us to develop new partnerships with exhibitors and visitors and touch base with those we met at past events".

Why should you visit?

Visitors will see more than 100 stands with a great mix of institutional exhibitors and small and medium sized businesses. There will also be speed networking (remember a water bottle!) and Meet the Buyer sessions with public contracts up for grabs. It's also an opportunity to mix with exhibitors and other visitors, find new suppliers and get business advice. 9 seminars will also be held over the 2 days to provide a different perspective and useful information about the way you do business.