

Taunton Business Network News



August 6th 2009

Timetable for today's Business Network Event

11.45am – 12.30pm	Registration, informal networking and welcome drinks
12.35 – 12.40pm	Take your seats for lunch
12.40 – 12.45pm	Introduction by Sean Humby – Taunton Business Network Host
12.45 – 1.30pm	Table presentations – exchange business cards, make your 3 minute presentation
1.30 – 1.40pm	Table to table networking – your opportunity to introduce yourself to someone seated at a different table. The seating plan has a list of all those attending today's event. Please ask Sean if you need an introduction brokered
1.40 – 1.50pm	Lunch Speaker – Andrew Hannam – Foot Anstey
1.50 – 1.58pm	Closing comments from Sean Humby.
2.00pm	Close – please feel free to continue networking – a great time to make those appointments



**Photocopies courtesy of Concorde Copiers
01392 362088**

Seminar Host Today

Mark Leveridge "How To Make Your Business Truly 'Magic'!"

Mark Leveridge is a member of the Inner Magic Circle and being based in Exeter he performs across the South West in Devon, Cornwall, Dorset, Somerset, Gloucestershire and beyond.

Mark also provides products and services to other magicians. His website has a wealth of products, tips, newsletters.

We are all looking for new ways to make our businesses stand out and this fun seminar will show how magic can be used to raise customer awareness and to promote your goods and services. The talk will explain how to best use magic at trade shows, conferences and seminars, how to use it as a promotional tool or as an unusual way of inspiring staff. It will cover the use of magic to provide novel give-aways which customers will keep, how to use it effectively for a successful product launch and how it can increase the impact of any message for either staff or clients.

Telephone 01392 252000

magic@markleveridge.co.uk www.markleveridge.co.uk

Steve Triner of Bluegrass Computer Services

Tel: 0870 351 9347

Control your IT costs and remove your IT problems at the same time.

100% No Risk Money, Money Back Guarantee to members who book our FREE IT Health Check and allow us to support their system for one month. If you're not happy with the results simply let us know and you'll get your money back. Your satisfaction and the delivery of excellent computer services is our number 1 priority. Which is why we guarantee all of our work.

Just call Steve Triner or Dave Thomas on **01392 207194** or email david@bgcit.co.uk

Dudley Hambleton of CONCORDE COPIERS LTD

Tel: 01392 362088

A FREE survey and report for Business Network Members regarding your current photocopying/printing situation. The digital age has dramatically changed the economics of office printing, so to ensure you are using the most cost effective systems for your business, you are welcome to contact Dudley at Concorde to arrange a meeting.

Dudley@concorde-copiers.com

Olly Dymond of Digital Office Equipment Ltd

Tel: 01823 681110

Digital Office Equipment Ltd is offering a free Ipad Touch with each Xerox A3 colour printer or A3 colour multifunctional device purchased or leased - See Olly Dymond for details tel: 07970 758196 www.digitaloffice.uk.com

Alison Griffiths of Gerranium

Tel:01404 823830

website@gerranium.eclipse.co.uk

Gerranium offers business consultancy including business continuity planning, project planning, data cleansing and mapping and process review. Business Network members are offered a free one hour initial consultation and a discount of 10% on our normal rates for any projects undertaken

Tara Gillam of Lakewood

01761 463366

Lakewood is the perfect venue for any meeting or event, and is situated in Blagdon in North Somerset and is in easy reach of the M5, Bristol, Bath, Taunton and Bridgewater. Meeting Rooms from £25.00 per hour for all Business Network SW Members., rooms available for up to 8 people, with Coffee included and use of our in house equipment - call Tara on **07824 882250** for more information. www.lakewoodcentre.co.uk

Linda Cleaves of LC Mortgages Ltd

Tel: 01823 680830

Interest rates are currently low but the only way is up - clients are now booking long term fixed rates ask me about the great deals on offer. For an informal chat telephone Linda Cleaves on 01823 680830

admin@lcmortgages.com

Barry Allaway (Independent Financial Adviser) of LEBC GROUP LTD

Tel: 01823 401155

Barry Allaway of LEBC Group Limited, Independent Financial Advisers says 'Over the many years that I have been a member, many Networkers have asked me to talk over with them just what sensible financial planning can do for them, their family and even their business. Some have been reluctant until I have demonstrated just how effective proper planning can be. For Network members there is absolutely no charge or obligation for an initial review meeting. So why try doing it yourself - what is there to lose?'

Please contact me on 01823 401155 or email: barryallaway@lebc-group.com. Please contact me on 01823 401155 or barryallaway@lebc-group.com

Mike Stock of N3 DISPLAY GRAPHICS (BRISTOL) LTD

Tel: 0117 965 5566

To help you to stand out from the crowd N3 are making available a display unit for use by members who take the opportunity to have a stand at a lunch. The graphics will be printed at a much reduced price of £90 and can be re-used.

Special discounts for Business Network Members - Any competitive price beaten on a like-for-like basis.

www.n3display.co.uk

Jeremy Townsend of Picture of Health

Tel:01666504718

Distribution of the ground breaking liquid nutraceutical VIBE.

- **Just released clinical trials confirm VIBE reverses DNA damage.**
- **In addition, independently conducted tests reveal that VIBE is totally dissolved and absorbed into the body's cells within 60 seconds after ingestion.**
- VIBE is a must for everyone wishing to maintain good health and, as an increasing number of testimonials bear witness, for all with health challenges.
- Liquid nutritional supplementation is the way forward.
- VIBE is the leader in this field.

Try FREE samples. There is nothing to lose and a lot to gain.

Peter Heath of STRATEGIC PLANNING SOLUTIONS

Tel: 08456 526371

How to benefit from the current financial 'credit crunch'; SPS offer one hour free business health check: decide where you are going & how to get there. www.talktosps.com

Nigel Finch of The National Pages.

Tel: 08456 219219

The National Pages offers 20% discount on Gold Profiles for Business Network SW members (Promotion Code TAUNTONBUSINESSNETWORK) Stand out from the crowd with an eye-catching advertisement of your business in 6 searchable categories for less than £80+vat pa when ordered online. **Visit us at** www.thenationalpages.co.uk

Save over 40% on Franking machine cartridges

STOP!

PAYING THE EARTH FOR YOUR FRANKING MACHINE CARTRIDGES

Pitney Bowes, Neopost & other brands
= Savings for everyone!

UK made cartridges
= lower carbon footprint and more UK jobs!

Recycle your old cartridge
= Reduced Landfill!

Full range of postal accessories available
= Everything you need in one place!

SAVE up to 40% on Neopost Supplies

Genuine Pitney Bowes Supplies

Did you know? We donate 5% of our gross profit to UK charities!

frank-it
ETHICAL FRANKING SUPPLIES

Welcome to Frank-it
We supply Dethle manufactured franking machine inklets - an alternative to the Chinese imported type, saving on CO2 & guaranteed to be 40% cheaper.

Save over 40%

Frank-it
High Street
Berkeley
Gloucestershire
GL13 9BJ
E-mail: info@frank-it.co.uk
Fax: 0845 625 6001

Call us now on 0800 9 553 553 or visit us at www.frank-it.co.uk

What to do back at the office

Review the business cards from around the table and any others that you were given) and ask yourself the following questions:

- Who shall I write to and say how good it was to meet them?
- Would one of the people you met today benefit from your newsletter/being part of a forum?
 - Is there some I met today who I need to contact for help/advice/collaborative strategy?
 - Who shall I call and make an appointment to see?
 - Who am I going to tell about somebody I met today that could help?
 - Who else could benefit from an introduction to one of the people I met today?

Always keep in mind the members of The Business Network and on the lookout for any way in which you can pass on leads

"Life is a field of unlimited possibilities." - Deepak Chopra