

Taunton Business Network News



3rd June 2009

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Seminar Host – **Dave Penny – Invest Southwest**

Our Speaker today – **Steve Skelton - Egret**

Special offers and events from the members – Summer Party 26th June and Social Media – an Introduction 2nd July

Table Tips and what to do back at the office

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01392 362088**



Our Seminar host today

Dave Penny
Managing Director

Dave has worked in the world of financial advice for over sixteen years - as an adviser and for nine years as a Regional Manager of the South West of England for Birmingham Midshires, Lloyds TSB and Halifax Bank of Scotland. He has also worked closely with Scottish Widows, C&G, AXA and Insight Investments.”

It became clear to Dave that rather than using his qualifications and experience to train and develop financial advisers for the benefit of massive PLCs, he could set up a company that would really serve the needs of its clients: locally, truly independently and for life. It is exciting to think that Dave now represents Invest Southwest which aims to achieve 100% client satisfaction and which he believes simply cannot be bettered. Invest some time with Invest Southwest and you will never again need to consult another financial adviser about any issue.

Dave is delighted to have been selected by the industry regulator, the Financial Services Authority to deliver their Making The Most Of Your Money presentations. This forms a part of the FSA’s work on Financial Capability aiming to help educate the general public on money matters.

Tel 01823 353970

Email dave@investsouthwest.co.uk

www.investsouthwest.co.uk



Steve Triner of Bluegrass Computer Services

Tel: 0870 351 9347

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Dudley Hambleton of CONCORDE COPIERS LTD

Tel: 01392 362088

A FREE survey and report for Business Network Members regarding your current photocopying/printing situation. The digital age has dramatically changed the economics of office printing, so to ensure you are using

the most cost effective systems for your business, you are welcome to contact Dudley at Concorde to arrange a meeting.

Dudley@concorde-copiers.com

Olly Dymond of Digital Office Equipment Ltd

Tel: 01823 681110

Digital Office Equipment Ltd is offering a free Ipod Touch with each Xerox A3 colour printer or A3 colour multifunctional device purchased or leased during March - See Olly Dymond for details tel: 07970 758196

Alison Griffiths of Gerranium

Tel: 01404 823830

website@gerranium.eclipse.co.uk

Gerranium offers business consultancy including business continuity planning, project planning, data cleansing and mapping and process review. Business Network members are offered a free one hour initial consultation and a discount of 10% on our normal rates for any projects undertaken

Tara Gillam of Lakewood

01761 463366

Lakewood is the perfect venue for any meeting or event, and is situated in Blagdon in North Somerset and is in easy reach of the M5, Bristol, Bath, Taunton and Bridgewater. We have our "Drop in Office" Offer available to all Business Network Members which is £25.00 per hour, rooms available for up to 8 people, with Coffee included and use of our in house equipment - call Tara on **07824 882250** for more information.

www.lakewoodcentre.co.uk

Linda Cleaves of LC Mortgages Ltd

Tel: 01823 680830

Interest rates are currently low but the only way is up - clients are now booking long term fixed rates ask me about the great deals on offer. For an informal chat telephone Linda Cleaves on 01823 680830

admin@lcmortgages.com

Barry Allaway (Independent Financial Adviser) of LEBC GROUP LTD

Tel: 01823 401155

Barry Allaway of LEBC Group Limited, Independent Financial Advisers says 'Over the many years that I have been a member, many Networkers have asked me to talk over with them just what sensible financial planning can do for them, their family and even their business. Some have been reluctant until I have demonstrated just how effective proper planning can be. For Network members there is absolutely no charge or obligation for an initial review meeting. So why try doing it yourself - what is there to lose?'

Please contact me on 01823 401155 or email: barryallaway@lebc-group.com. Please contact me on 01823 401155 or email: **barryallaway@lebc-group.com**

Mike Stock of N3 DISPLAY GRAPHICS (BRISTOL) LTD

Tel: 0117 965 5566

To help you to stand out from the crowd N3 are making available a display unit for use by members who take the opportunity to have a stand at a lunch. The graphics will be printed at a much reduced price of £90 and can be re-used.

Special discounts for Business Network Members - Any competitive price beaten on a like-for-like basis.

Jeremy Townsend of Picture of Health

Tel:01666504718

Distribution of the ground breaking liquid nutraceutical VIBE.

- **Just released clinical trials confirm VIBE reverses DNA damage.**
- **In addition, independently conducted tests reveal that VIBE is totally dissolved and absorbed into the body's cells within 60 seconds after ingestion.**
- VIBE is a must for everyone wishing to maintain good health and, as an increasing number of testimonials bear witness, for all with health challenges.
- Liquid nutritional supplementation is the way forward.
- VIBE is the leader in this field.

Try FREE samples. There is nothing to lose and a lot to gain.

Peter Heath of STRATEGIC PLANNING SOLUTIONS

Tel: 08456 526371

How to benefit from the current financial 'credit crunch'; SPS offer one hour free business health check: decide where you are going & how to get there_

Nigel Finch of The National Pages.

Tel: 08456 219219

The National Pages offers 20% discount on Gold Profiles for Business Network SW members (Promotion Code TAUNTONBUSINESSNETWORK) Stand out from the crowd with an eye-catching advertisement of your business in 6 searchable categories for less than £80+vat pa when ordered online. **Visit us at www.thenationalpages.co.uk**

JULY	2nd Oake Manor	<i>Bluegrass Computer Services</i> <i>“Social Media – What is it and how it can benefit your business”</i>
		Gill Bray – Business Hat
AUGUST	6th Taunton Holiday Inn	<i>Secrets of Successful Networking – The Sequel</i>
		Foot Anstey
SEPTEMBER	2nd Oake Manor	<i>Anthony McGloin – Straight Forward Business</i>
		Simon Hollington - Leading Edge Personal Development
OCTOBER	1st Somerset County Cricket Club	Simon Hollington - Leading Edge Personal Development
		<i>Somerset County Cricket Club</i>
NOVEMBER	4th Mount Somerset Hotel**	Nigel Wilkinson – WNW Design Search Engine Optimisation
		Speaker slot AVAILABLE
DECEMBER	2nd Somerset County Cricket Club	Business Hat – Killer Sales & Marketing Tips
		<i>Christmas Event</i>

**£25 for members Visitors £30 Visitor Rate for events from 1/6/09 will be £28.00. Member rate £23.00

Next Event 2nd July –Oake Manor

Seminar – Blue Grass Computer Services
An Introduction to Social Media

The 7 most important reasons why you must start using Social Media NOW!

1. It will revolutionise your industry within 12 months!
2. Be aware of what your customers and competitors are saying and doing.
3. Find out what your customers actually want.
4. Learn it - or you'll be left behind.
5. Save a fortune! It's the 'marketing' of the future - at very little cost.
6. Build real relationships with 1000's of businesses and customers
7. Be in at the START of this new business phenomenon



SOUTH WEST

SUMMER

NETWORKING PARTY

FRIDAY 26TH JUNE 2009

LAKWOOD CONFERENCE CENTRE

TICKETS £15 PER PERSON

(£2 from the ticket price will be donated to Childrens Hosploe South West)

For more information contact Tara Gillam on

01761 463366 • tara.gillam@lakewoodcentre.co.uk

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What to do back at the office

Review the business cards from around the table and any others that you were given)

Ask yourself the following questions:

Who shall I write to and say how good it was to meet them?

Would one of the people you met today benefit from your newsletter/being part of a forum?

Is there some I met today who I need to contact for help/advice/collaborative strategy?

Who shall I call and make an appointment to see?

Who am I going to tell about somebody I met today that could help?

Who else could benefit from an introduction to one of the people I met today?

Always keep in mind the members of The Business Network and on the lookout for any way in which you can pass on leads

"Life is a field of unlimited possibilities."

- Deepak Chopra



Referral Opportunity

Tell us of a Contact you would like to meet.

The best 'Networkers' give as well as receive. We are encouraging you to let us have the name of one or two (or even three!) companies that you would like to be meeting at future events.

The Business Network will then do all the work – all you need to do is complete this Contact Form and give it back to us at the lunch.

Contact Name	Organisation	Their Role	Tel No.	Email

Your Name.....

Thank you.

I will be delighted to give you a bottle of fine wine or champagne for every person that you refer who joins The Business Network.

sean@business-network.co.uk t 0800 032 9763 and 01600 891 584