



# Taunton Business Network News

4<sup>th</sup> March 2009

## Welcome

Thank you to everyone who completed a survey last month and for the following.....

**100%** of respondents said that they are **building relationships**

**100%** of respondents said that they **would recommend** The Business Network to others

**82%** of respondents are **buying** from other members

**91%** of respondents said that The Business Network was **useful or very useful**

**73%** of respondents were **selling** to other members



Seminar host today **Alison Griffiths**

Gerranium principal Alison Griffiths has a background in Banking and the Financial Services Industry. Through these media she has built up an extensive knowledge of, and practice in project management from inception to completion, business continuity planning, contract drafting, tendering procedures (both in going to tender and responding to tender requests), data transfer and data mapping... plus a few more skills such as team leadership, general accounts etc.

The Gerranium team backing Alison brings knowledge of business management, teaching/coaching, French and Spanish translation and project management and are also very practiced at data entry and mapping. When not working on Gerranium projects they work on their own projects within their specialist areas.

We believe that this mix of experience and flexibility enables us to help firms with solid practical advice, ideas and planning. If you are looking for glossy brochures and buzz words then we may not be the best answer for you (although we can do jargon if called upon). However, if you are looking for affordable realistic advice then why not give us a try.

## We promise...

- To work with you not against you
- To work with your normal professional advisers (solicitors, accountants, IT specialists etc) rather than against them
- Not to take on any extra work if we already have a full project schedule
- We won't tell you how to run your own business, just help you with your ideas

**Contact us for an initial chat**

**Email: [website@gerranium.eclipse.co.uk](mailto:website@gerranium.eclipse.co.uk)**

**Telephone: 01404 823830**

**Mobile: 07773 423789**

## Special Offers.....

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### David Thomas of Bluegrass Computer Services

Tel: 0870 351 9347

#### **Control your IT costs and remove your IT problems at the same time.**

100% No Risk Money, Money Back Guarantee to members who book our FREE IT Health Check and allow us to support their system for one month. If you're not happy with the results simply let us know and you'll get your money back.

Your satisfaction and the delivery of excellent computer services is our number 1 priority. Which is why we guarantee all of our work.

Just call Steve Triner or Dave Thomas on **01392 207194** or email **david@bgcit.co.uk**

### Dudley Hambleton of CONCORDE COPIERS LTD

Tel: 01392 362088

A FREE survey and report for Business Network Members regarding your current photocopying/printing situation. The digital age has dramatically changed the economics of office printing, so to ensure you are using the most cost effective systems for your business, you are welcome to contact Dudley at Concorde to arrange a meeting

### Catrina Harfield of HoF Display Solutions

Tel: 01823 330733

25% discount to any attendees on HoF products

### Linda Cleaves of LC Mortgages Ltd

Tel: 01823 680830

[admin@lcmortgages.com](mailto:admin@lcmortgages.com)

Mortgage Rates have fallen and there are now some great deals out there. Why not have free interview with us to see if we can save you money. Contact Linda on 01823 680830 for service with a smile

### Barry Allaway (Independent Financial Adviser) of LEBC GROUP LTD

Tel: 01823 401155

Barry Allaway of LEBC Group Limited, Independent Financial Advisers says 'Over the many years that I have been a member, many Networkers have asked me to talk over with them just what sensible financial planning can do for them, their family and even their business. Some have been reluctant until I have demonstrated just how effective proper planning can be. For Network members there is absolutely no charge or obligation for an initial review meeting. So why try doing it yourself - what is there to lose?' Please contact me on 01823 401155 or email: [barryallaway@lebc-group.com](mailto:barryallaway@lebc-group.com). Please contact me on 01823 401155 or email: **[barryallaway@lebc-group.com](mailto:barryallaway@lebc-group.com)**

### Mike Stock of

#### N3 DISPLAY GRAPHICS (BRISTOL) LTD

Tel: 0117 965 5566

To help you to stand out from the crowd N3 are making available a display unit for use by members who take the opportunity to have a stand at a lunch. The graphics will be printed at a much reduced price of £90 and can be re-used.

Special discounts for Business Network Members - Any competitive price beaten on a like-for-like basis.

### Peter Heath of STRATEGIC PLANNING SOLUTIONS

Tel: 08456 526371

How to benefit from the current financial 'credit crunch'; SPS offer one hour free business health check: decide where you are going & how to get there

### Jeremy Townsend of Picture of Health

➤ Tel: 01666 504718

Distribution of the ground breaking liquid nutraceutical VIBE.

➤ **Just released clinical trials confirm VIBE reverses DNA damage.**

➤ **In addition, independently conducted tests reveal that VIBE is totally dissolved and absorbed into the body's cells within 60 seconds after ingestion.**

➤ VIBE is a must for everyone wishing to maintain good health and, as an increasing number of testimonials bear witness, for all with health challenges.

➤ Liquid nutritional supplementation is the way forward.

➤ VIBE is the leader in this field.

Try FREE samples. There is nothing to lose and a lot to gain.

## Seminar Slot Available in April

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**April 1<sup>st</sup> Somerset County Cricket Club**

**May Event 6<sup>th</sup> May at Oake Manor**

**Seminar Host Nigel Finch of The National Pages**

*Pay Per Click (PPC) advertising can be a very quick and cost effective means to put a link to your company website on the first page of Google and other Search Engines.*

*Our seminar includes a live workshop showing you how to set up your PPC adverts. It offers lots of advice and tips by our guest presenter, Nigel Finch, MD of The National Pages and Somerset Web Services, who use PPC extensively for their online marketing.*

### 2009 Dates

APRIL	1 <sup>st</sup> Somerset County Cricket Club	<b>Seminar AVAILABLE</b>
		<b>Nigel Finch – The National Pages</b>
MAY	6 <sup>th</sup> Oake Manor	<b>Nigel Finch – The National Pages</b>
		<b>Speaker slot AVAILABLE</b>
JUNE	3 <sup>rd</sup> TBC	<i>N3 Display Graphics</i>
		<i>Getting the most from your exhibitions</i>
JULY	2 <sup>nd</sup> Oake Manor	<b>Seminar AVAILABLE</b>
		<b>Speaker slot AVAILABLE</b>
AUGUST	6 <sup>th</sup> Taunton Holiday Inn	<i>Secrets of Successful Networking – The Sequel</i>
		<b>Speaker slot AVAILABLE</b>
SEPTEMBER	2 <sup>nd</sup> Oake Manor	<i>Anthony McGloin – Straight Forward Business</i>
		<b>Leading Edge Personal Development (TBC)</b>
OCTOBER	1 <sup>st</sup> Somerset County Cricket Club	<b>Leading Edge Personal Development (TBC)</b>
		<b>Speaker slot AVAILABLE</b>
NOVEMBER	4 <sup>th</sup> TBC	<b>Seminar AVAILABLE</b>
		<b>Speaker slot AVAILABLE</b>
DECEMBER	2 <sup>nd</sup> Somerset County Cricket Club	<b>Seminar AVAILABLE</b>
		<i>Christmas Event</i>

Seminars up to 1 ½ hours – informative, topical an opportunity to showcase your skills and expertise  
Speaker slots 10 minutes – topical and entertaining.